

Using Credit Card Dataset develop a customer segmentation using KMeans to define marketing strategy.

The Dataset summarizes the usage behavior of about 9000 active credit card holders during the last 6 months.

The file is at a customer level with 18 behavioral variables.

Following is the Data Dictionary for Credit Card dataset :-

CUST_ID : Identification of Credit Card holder (Categorical)
 BALANCE : Balance amount left in their account to make purchases (
 BALANCE_FREQUENCY : How frequently the Balance is updated, score between 0 and 1 (1 = frequently updated, 0 = not frequently updated)
 PURCHASES : Amount of purchases made from account
 ONEOFF_PURCHASES : Maximum purchase amount done in one-go
 INSTALLMENTS_PURCHASES : Amount of purchase done in installment
 CASH_ADVANCE : Cash in advance given by the user
 PURCHASES_FREQUENCY : How frequently the Purchases are being made, score between 0 and 1 (1 = frequently purchased, 0 = not frequently purchased)
 ONEOFFPURCHASESFREQUENCY : How frequently Purchases are happening in one-go (1 = frequently purchased, 0 = not frequently purchased)
 PURCHASESINSTALLMENTSFREQUENCY : How frequently purchases in installments are being done (1 = frequently done, 0 = not frequently done)
 CASHADVANCEFREQUENCY : How frequently the cash in advance being paid
 CASHADVANCE TRX : Number of Transactions made with "Cash in Advanced"
 PURCHASES_TRX : Numbe of purchase transactions made
 CREDIT_LIMIT : Limit of Credit Card for user
 PAYMENTS : Amount of Payment done by user
 MINIMUM_PAYMENTS : Minimum amount of payments made by user
 PRCFULLPAYMENT : Percent of full payment paid by user
 TENURE : Tenure of credit card service for user

```
In [1]: import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
```

```
In [2]: dataset = pd.read_csv('CC_GENERAL.csv')
X = dataset.iloc[:, 1:].values
```

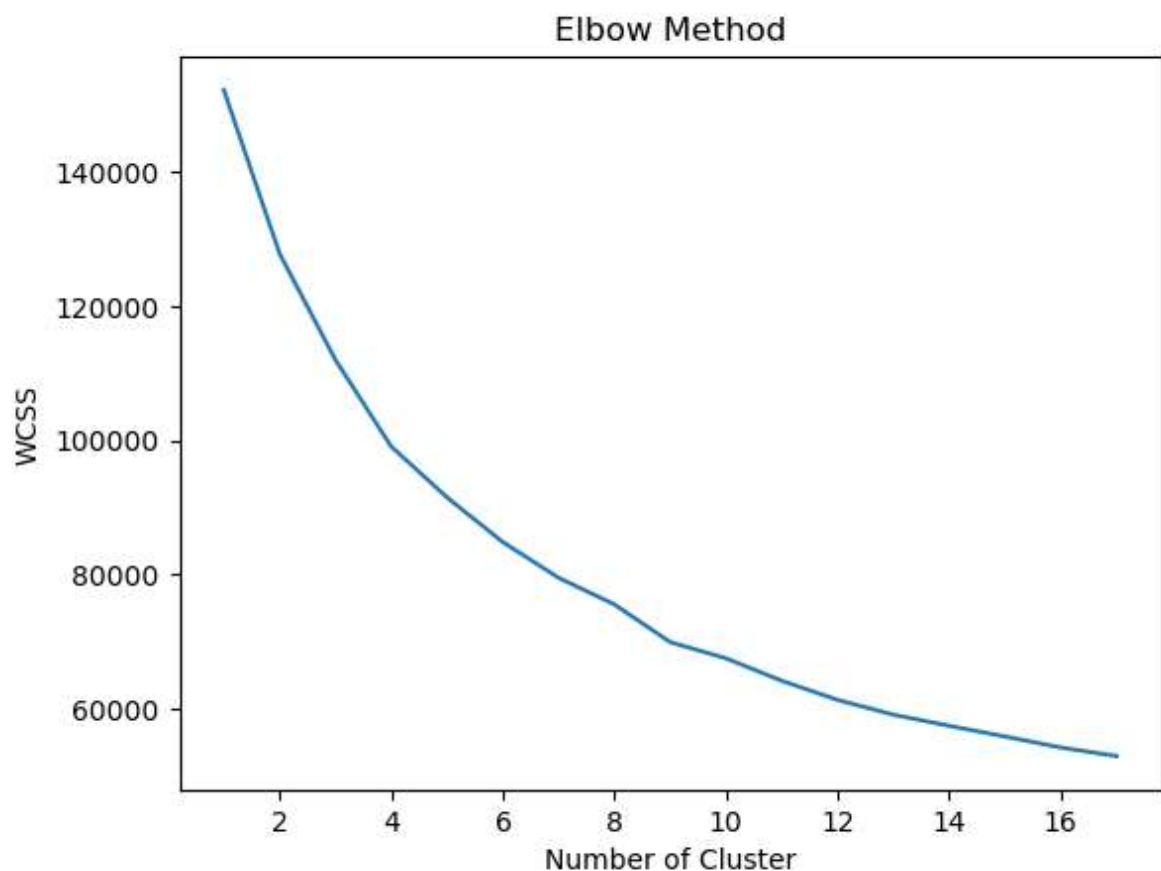
```
In [13]: from sklearn.impute import SimpleImputer
imputer = SimpleImputer(missing_values= np.NaN, strategy= 'mean', fill_value=0)
imputer = imputer.fit(X)
X = imputer.transform(X)
```

```
C:\Users\Lenovo\anaconda3\lib\site-packages\sklearn\impute\_base.py:382: FutureWarning: The 'verbose' parameter was deprecated in version 1.1 and will be removed in 1.3. A warning will always be raised upon the removal of empty columns in the future version.
warnings.warn(
```

```
In [14]: from sklearn.preprocessing import StandardScaler
sc_X = StandardScaler()
X = sc_X.fit_transform(X)
```

```
In [15]: from sklearn.cluster import KMeans
wcss = []
for i in range(1,18):
    kmeans = KMeans(n_clusters=i, init='k-means++', max_iter=300, n_init=10, r
    wcss.append(kmeans.inertia_)

plt.plot(range(1,18), wcss)
plt.title('Elbow Method')
plt.xlabel('Number of Cluster')
plt.ylabel('WCSS')
plt.show()
```



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In [16]: kmeans = KMeans(n_clusters=8, init='k-means++', max_iter=300, n_init=10, rand
y_kmeans = kmeans.fit_predict(X)
```

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In [17]: dataset['Cluster'] = y_kmeans  
dataset.head()
```

```
Out[17]:
```

	CUST_ID	BALANCE	BALANCE_FREQUENCY	PURCHASES	ONEOFF_PURCHASES	INSTAL
0	C10001	40.900749	0.818182	95.40	0.00	
1	C10002	3202.467416	0.909091	0.00	0.00	
2	C10003	2495.148862	1.000000	773.17	773.17	
3	C10004	1666.670542	0.636364	1499.00	1499.00	
4	C10005	817.714335	1.000000	16.00	16.00	

```
In [ ]:
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